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# Corporate Presentation

DynPro Inc

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*Your Bridge to Technology...Worldwide*

# Corporate Overview

- Formed in 1996
- Providing IT Solutions to Over 30 Customers
  - Including Fortune 50 and 500 Companies
- Global Presence: US, Europe, Asia, Australia
- 215 Employees Worldwide
  - Principals Bring Over 25 Years of Industry Experience
  - Consultants With an average 5 years of Technology Experience
- Over \$12 Million in Revenues
- Certified Minority Owned Business

# Our Experience



	Pharmaceutical	Banking	Telecom	H-Tech	Manufacturing
Application Development and Maintenance	✓	✓	✓	✓	✓
Enterprise Resource Management	✓		✓	✓	✓
Customer Relationship Management				✓	✓
System Integration	✓	✓	✓	✓	✓
Staff Augmentation	✓	✓	✓	✓	✓
E- Business Development and Maintenance			✓	✓	✓

# Our People

## Consultants

- Average 4 years of relevant Technology experience
- 5+ years of industry or IT experience/expertise
- Certified in relevant technologies and methodology

## Principals

- Bring best practice in system integration and implementation
- Average 9 years of ERP experience
- 15+ years industry background in field of expertise
- Lead and mentor on implementations

# Sample List of Customers

## Customers and Capabilities



# DynPro Accomplishments

- Multi-country rollout of full R/3 functionality
- 24x7 support and application management of \$10 billion PC manufacturing sites
- Euro compliance project
- Application development and support using .net framework
- Custom application development for a top 10 business school
- Custom Time management system using Java technologies
- Offshore invoice processing for property management software company

# Our Experience

## Case Study: IBM.com **E commerce Deployment Project**

### **FOR:**

Enterprise Deployment Department of the Personal Systems Group (PSG)

### **TO:**

Implement PSG's e-Commerce web sites worldwide

Maintain and Support Data Warehouse To be Used by the Senior Executives as a Decision Support System.

### **CHALLENGE:**

Implement and maintain the e-Commerce web sites for PSG's enterprise and geography web sites using a single (DynPro) deployment team

Reduce Ticket Time for Issue Resolution

Maintain a 24X7 worldwide support operation

Deployment in Multiple Languages



# Our Experience

## Achievements

- Met 99.9% of our SLA Metrics
- Bought Down Issue Resolution Time by More than 90%
- Maintained 24X7 Operations worldwide
- Multilingual Implementation
- Authored Deployment and Support Handbook
- Reduced Cost of Deployment by over 25%-30% in 3 Years

# Administrative Capabilities

- Sound HR Policies
- Sound Career Advancement and Reward Structures
- Strong Financial Capabilities to Manage Billing and Finance
- High Employee Retention

# Account Management

- A Dedicated Account Manager/Engagement Manager is Assigned
- Quarterly Customer Meetings are Scheduled
- Customer Satisfaction Surveys are Conducted Semi-Annually.
- Semi-Annual Presentations are Scheduled to Update Status and Share Recommendations if any.

# DynPro Differentiators

**Experience of our people**

**Our management approach**

**Price competitiveness**

**Multi-national support**

**Proximity to Customers**

# Contact Us

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