
Corporate Presentation

DynPro Inc



Your Bridge to Technology...Worldwide

Corporate Overview

- Formed in 1996
- Providing IT Solutions to Over 30 Customers
 - Including Fortune 50 and 500 Companies
- Global Presence: US, Europe, Asia, Australia
- 215 Employees Worldwide
 - Principals Bring Over 25 Years of Industry Experience
 - Consultants With an average 5 years of Technology Experience
- Over \$12 Million in Revenues
- Certified Minority Owned Business

Our Experience



	Pharmaceutical	Banking	Telecom	H-Tech	Manufacturing
Application Development and Maintenance	✓	✓	✓	✓	✓
Enterprise Resource Management	✓		✓	✓	✓
Customer Relationship Management				✓	✓
System Integration	✓	✓	✓	✓	✓
Staff Augmentation	✓	✓	✓	✓	✓
E- Business Development and Maintenance			✓	✓	✓

Our People

Consultants

- Average 4 years of relevant Technology experience
- 5+ years of industry or IT experience/expertise
- Certified in relevant technologies and methodology

Principals

- Bring best practice in system integration and implementation
- Average 9 years of ERP experience
- 15+ years industry background in field of expertise
- Lead and mentor on implementations

Sample List of Customers

Customers and Capabilities



DynPro Accomplishments

- Multi-country rollout of full R/3 functionality
- 24x7 support and application management of \$10 billion PC manufacturing sites
- Euro compliance project
- Application development and support using .net framework
- Custom application development for a top 10 business school
- Custom Time management system using Java technologies
- Offshore invoice processing for property management software company

Our Experience

Case Study: IBM.com **E commerce Deployment Project**

FOR:

Enterprise Deployment Department of the Personal Systems Group (PSG)

TO:

Implement PSG's e-Commerce web sites worldwide

Maintain and Support Data Warehouse To be Used by the Senior Executives as a Decision Support System.

CHALLENGE:

Implement and maintain the e-Commerce web sites for PSG's enterprise and geography web sites using a single (DynPro) deployment team

Reduce Ticket Time for Issue Resolution

Maintain a 24X7 worldwide support operation

Deployment in Multiple Languages



Our Experience

Achievements

- Met 99.9% of our SLA Metrics
- Bought Down Issue Resolution Time by More than 90%
- Maintained 24X7 Operations worldwide
- Multilingual Implementation
- Authored Deployment and Support Handbook
- Reduced Cost of Deployment by over 25%-30% in 3 Years

Administrative Capabilities

- Sound HR Policies
- Sound Career Advancement and Reward Structures
- Strong Financial Capabilities to Manage Billing and Finance
- High Employee Retention

Account Management

- A Dedicated Account Manager/Engagement Manager is Assigned
- Quarterly Customer Meetings are Scheduled
- Customer Satisfaction Surveys are Conducted Semi-Annually.
- Semi-Annual Presentations are Scheduled to Update Status and Share Recommendations if any.

DynPro Differentiators

Experience of our people

Our management approach

Price competitiveness

Multi-national support

Proximity to Customers

Contact Us

Corporate Headquarters

1007 Slater Raod
Suite 170
Durham, NC, 27703
Email: info@dynpro.com

Telephone: 919-474-3070
Fax: 919-474-3076

Visit us at
www.dynpro.com

New Jersey Branch

100 Overlook Center
2nd Floor, Suite 2065
Princeton, NJ, 08540
Email: shiv@dynpro.com

Telephone: 609-375-2835
Fax 609-975-2001

International Affiliates:

United Kingdom

DynPro, Ltd.
35 Westgate, Huddersfield
HD1 1PA
UK
[Email: grohling@dynpro.com](mailto:grohling@dynpro.com)
Phone: +44 1993 830 399

Sweden

DynPro Sweden, AB
Sunnorpsgatan 19 ,582 73 Linköping
Sweden
[Email: kontakt@dynpro.se](mailto:kontakt@dynpro.se)
Phone: +46 (0)13 253684

India

DynPro India Pvt. Ltd.
#101, 1st Floor, The Estate, 121, Dickenson Road,
Bengaluru - 560 042,
Karnataka, India.
[Email: info@dynproindia.com](mailto:info@dynproindia.com)
Phone: +91 80 30795000

